FINANCIAL STATEMENTS
WITH INDEPENDENT AUDITOR'S REPORT

YEARS ENDED JUNE 30, 2012 AND 2011

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# INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Impact Austin Foundation Austin, Texas

We have audited the accompanying statements of financial position of Impact Austin Foundation (a nonprofit organization) as of June 30, 2012, and the related statements of activities, functional expenses, and cash flows for the year then ended. These financial statements are the responsibility of management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of Impact Austin Foundation as of June 30, 2011, were audited by another auditor whose report dated November 1, 2011, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Impact Austin Foundation at June 30, 2012, and the changes in its net assets and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Dindla, Chappell, Morrison & Co. P.C.

Austin, Texas October 30, 2012



# STATEMENTS OF FINANCIAL POSITION

June 30, 2012 and 2011

	2012	2011
ASSETS		
Cash and cash equivalents	\$ 601,966	\$ 515,845
Certificates of deposit	405,687	400,391
Contributions receivable, net (note 2)	354,727	349,319
Accrued interest receivable	152	1,204
Prepaid expenses	7,272	
Total assets	\$ 1,369,804	\$ 1,266,759
Current liabilities Accounts payable Accrued liabilities Grants payable, net (note 4) Total liabilities	1,215 2,712 704,734 708,661	3,119 897 616,316 620,332
Net assets		0207332
Unrestricted net assets	141,816	94,808
Temporarily restricted net assets (note 3)	519,327	551,619
Total net assets	661,143	646,427
Total liabilities and net assets	\$ 1,369,804	\$ 1,266,759

# STATEMENTS OF ACTIVITIES

Years Ended June 30, 2012 AND 2011

	2012						
	Unr	estricted		mporarily stricted		anently ricted	Total
REVENUES AND OTHER SUPPORT							
Contributions	\$	42,769	\$	653,619	\$	-	\$ 696,388
Contributed goods and services (note 5)		6,888		-		-	6,888
Investment Income		6,195		-		-	6,195
Net assets released from donor imposed							
restrictions (note 3)		685,911		(685,911)		-	
Total revenues and other support		741,763		(32,292)			709,471
EXPENSES							
Program services							
High Impact Grants from Women		614,194		-		-	614,194
Girls Giving Grants		7,006				-	7,006
Total program services		621,200		-		-	621,200
Supporting services							
Fundraising		4,463		-		-	4,463
Management and general		69,092		-		-	69,092
Total support services		73,555		-		-	73,555
Total expenses		694,755					694,755
CHANGE IN NET ASSETS (decrease)		47,008		(32,292)		-	14,716
NET ASSETS - Beginning of year		94,808		551,619			646,427
NET ASSETS - End of year	\$	141,816	\$	519,327	\$	_	\$ 661,143

STATEMENTS OF ACTIVITIES - continued

Years Ended June 30, 2012 and 2011

	2011					
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total		
REVENUES AND OTHER SUPPORT						
Contributions	\$ 36,266	\$ 891,123	\$ -	\$ 927,389		
Contributed goods and services (note 5)	1,322	_	_	1,322		
Investment income	5,522	-	-	5,522		
Net assets released from donor imposed						
restrictions (note 3)	575,154	(575,154)				
Total revenues and other support	618,264	315,969	_	934,233		
EXPENSES Program services						
High Impact Grants from Women	577,115	_	_	577,115		
Girls Giving Grants	6,862	_	_	6,862		
Total program services	583,977	-	_	583,977		
Supporting services						
Fundraising	11,681	-	-	11,681		
Management and general	62,483			62,483		
Total support services	74,164			74,164		
Total expenses	658,141			658,141		
CHANGE IN NET ASSETS (decrease)	(39,877)	315,969	-	276,092		
NET ASSETS						
Beginning of year	134,685	235,650		370,335		
End of year	\$ 94,808	\$ 551,619	\$ -	\$ 646,427		

STATEMENTS OF FUNCTIONAL EXPENSES

Years Ended June 30, 2012 and 2011

			2012		
	Program	Services	Supporting		
	High Impact Grants from Women	Girls Giving Grants	Fund Raising	Management & General	Total
EXPENSES					
Awards and grants	\$ 518,000	\$ 5,700	\$ -	\$ -	\$ 523,700
Discount on long-term grants					
payable	13,068				13,068
	531,068	5,700	-	-	536,768
Bank service charges	-	-	-	1,101	1,101
Events and meetings	22,878	767	-	-	23,645
Insurance	-	-	-	2,635	2,635
Media Fees	1,730	-	-	-	1,730
Miscellaneous	479	381	135	253	1,248
Postage and shipping	342	-	34	208	584
President Operations - CEO	5,575	-	-	944	6,519
Printing and publications	4,073	114	-	-	4,187
Professional and other contract					
services	9,680	-	-	19,035	28,715
Salaries and benefits	38,286	-	4,254	42,540	85,080
Supplies and stationery	83	44	40	761	928
Bad debt expense - uncollectible					
contributions receivable				1,615	1,615
Total expenses	\$ 614,194	\$ 7,006	\$ 4,463	\$ 69,092	\$ 694,755

STATEMENTS OF FUNCTIONAL EXPENSES - Continued

YEARS ENDED June 30, 2012 AND 2011

2011

Program S	Services	Supportin		
High Impact Grants from Women	Girls Giving Grants	Fund Raising	Management & General	Total
\$ 542,000	\$ 5,200	\$ -	\$ -	\$ 547,200
(10,484)	_	_	_	(10,484)
531,516	5,200	_	_	536,716
_	_	_	2,095	2,095
20,550	890	1,227	_	22,667
-	-	-	1,696	1,696
2,960	-	-	-	2,960
-	183	60	1,999	2,242
523	39	741	592	1,895
16,138	-	1,372	28,413	45,923
2,601	550	1,209	-	4,360
2,808	-	6,624	20,828	30,260
-	-	-	897	897
19	-	448	1,063	1,530
			4,900	4,900
\$ 577,115	\$ 6,862	\$ 11,681	\$ 62,483	\$ 658,141
	High Impact Grants from Women  \$ 542,000  (10,484) 531,516  - 20,550 - 2,960 - 523 16,138 2,601 2,808 - 19	Grants from Women       Giving Grants         \$ 542,000       \$ 5,200         (10,484)       -         531,516       5,200         -       -         20,550       890         -       -         2,960       -         -       183         523       39         16,138       -         2,601       550         2,808       -         -       -         19       -	High Impact Grants from Women       Girls Giving Grants       Fund Raising         \$ 542,000       \$ 5,200       \$ -         (10,484)       -       -         531,516       5,200       -         -       -       -         20,550       890       1,227         -       -       -         2,960       -       -         -       183       60         523       39       741         16,138       -       1,372         2,601       550       1,209         2,808       -       6,624         -       -       -         19       -       448	High Impact Giving Grants Fund Raising & General  \$ 542,000 \$ 5,200 \$ - \$ -  (10,484) 2,095  2,095  20,550 890 1,227 1,696  2,960 1,696  2,960 1,696  2,960 - 1,372 28,413  2,601 550 1,209 -  2,808 - 6,624 20,828 897  19 - 448 1,063

# STATEMENTS OF CASH FLOWS

Years Ended June 30, 2012 and 2011

		2012		2011
CASH FLOWS FROM OPERATING ACTIVITIES				
Cash from contributions	\$	689,366	\$	765,560
Cash paid for grants	۲	(448,350)	۲	(479,910)
Cash paid for operations		(156,845)		(112,033)
Interest and dividends received		7,247		5,326
interest and dividends received	-	,,,,,,		3,320
Net cash provided by (used by) operating activities		91,417		178,943
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of certificates of deposits		(405,687)		(400,391)
Proceeds from maturity of certificates of deposit		400,391		320,000
	-			
Net cash provided by (used by) investing activities		(5,296)		(80,391)
NET INCREASE (DECREASE) IN CASH		86,121		98,552
CASH AND CASH EQUIVALENTS				
Beginning of year		515,845		417,293
End of year	\$	601,966	\$	515,845
RECONCILIATION OF CHANGES OF NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITES: Change in net assets (decrease) Adjustments to reconcile change in net assets to net cash provided by operating activities	\$	14,716	\$	276,092
Bad debt expense		1,615		4,900
Discount on contributions receivable		(14,683)		12,502
Discounts on grants payable		13,068		(10,484)
Change in operating assets and liabilities:				
Contributions receivable		(5,408)		(174,331)
Accrued interest receivable		1,052		(196)
Prepaid Expenses		(7,272)		_
Accounts payable		(1,904)		3,110
Accrued liabilities		1,815		_
Grants Payable		88,418		67,350
Net cash provided by operating activities	\$	91,417	\$	178,943

# IMPACT AUSTIN FOUNDATION NOTES TO FINANCIAL STATEMENTS Years Ended June 30, 2012 and 2011

#### NOTE 1: DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Nature of Activities

Impact Austin Foundation (the "Organization") is a philanthropic organization that is a progressive leader bringing new resources to transform lives in the greater Austin, Texas community and making philanthropy accessible. Through high-impact grant making, the Organization engages, develops and inspires women to effect positive change and lifelong giving. The Organization was formed and began operations in 2003. In fiscal year 2012, the Organization had a membership of over 500 women and has provided more than \$3.6 million in grants to the community since its inception.

#### Program Activities

#### High Impact Grants from Women

The Organization's primary program involves combining annual donations from women to fund individual grants of \$100,000 or more to five separate charitable organizations. The donors, predominantly from the Austin, Texas area, become members of the Organization upon the contribution of \$1,000. Committees of members evaluate grant proposals from Austin area nonprofits and recommend a slate of finalists to the membership. At an annual meeting each June, the membership meets representatives of the finalists and votes for grantees. Through this collective grant-making process, Impact Austin is working to create a seasoned pool of educated, effective women donors in the Austin area.

### Girls Giving Grants

Girls Giving Grants helps young women (ages 12 to 18) learn the power of collective giving and grant-making by combining individual donations of \$100 and working together to review proposals and select grantees.

## Basis of Presentation

Financial statement presentation follows the recommendations of the Financial Accounting Standards Board (FASB) in its Accounting Standards Codification (ASC) Topic 958, Not-for-Profit Entities. Under ASC Topic 958, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

# Method of Accounting

The Organization uses the accrual basis method of accounting. Using this method of accounting, revenue and other support and the related accounts receivable are reported when funds are considered earned, regardless of when cash is received. Revenue received in advance is reported as deferred revenue. Expenses and the related accounts payable are reported when an obligation is incurred, regardless of when cash is disbursed. All expenses are reported as reductions in unrestricted net assets.

## Cash and Equivalents

For purposes of the statement of cash flows, the Organization considers all highly liquid investments available for current use to be cash equivalents.

#### Contributions

Contributions are recognized when the donor makes an unconditional promise to give to the Organization. These amounts are reflected as contributions receivable.

Under ASC Topic 958, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted net assets depending on the absence of existence and nature of any donor restrictions. When a restriction expires or is fulfilled, temporarily restricted net assets are reclassified to unrestricted net assets. The time restrictions on contributions receivable expire when the payment is made, unless the donor has otherwise restricted the contribution.

# Donated Services

Donated services are recognized as contributions in accordance with ASC 958, if the services received (1) create or enhance non-financial assets or (2) require specialized skills that are provided by individuals possessing those skills and would otherwise be purchased if not provided by donations. The donated services which meet criteria for recognition are recorded at their fair value in the period received.

## Use of Estimates

The process of preparing financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

#### NOTE 1: DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES -continued

#### Income Taxes

The Organization is a Texas nonprofit corporation exempt from federal income tax under Section 501(a) of the Internal Revenue Code and is a 501(c)3 organization. The Organization believes that it has appropriate support for any tax positions taken, and as such, does not have any uncertain tax positions that are material to the financial statements. The Organization believes it is no longer subject to examination by the IRS for years prior to 2008.

## Functional Expenses

The costs of providing the program services and supporting services have been summarized on a functional basis in the statement of activities. The expenses are directly identified with the program or supporting service to which they relate and are charged accordingly.

## Organization structure and governance

The Organization is governed by a Board of Directors (the "Board"), which is made up of members who serve a three-year term. Candidates for the Board are nominated by the members, and chosen by the sitting Board. In June 2011, the Board hired an Executive Director to manage the daily operations of the Organization. The Board has adopted a conflict of interest policy, which is signed by all Board members and committee members. In addition, the Board has adopted a fiscal management policy, by-laws and a fraud prevention policy. The fraud prevention policy requires background checks on members serving in a fiduciary role.

#### Administrative Procedures

<u>Under the supervision</u> of the Executive Director, volunteer member-led committees manage fundraising campaigns, provide program and administrative support, and help carry out the Organization's mission.

### Operational Fundraising Activities

The Organization has an ongoing campaign called Beyond Impact to raise funds to pay the salary of the Executive Director as well as cover various operating expenses.

### Reclassifications

Certain reclassifications have been made to the prior year amounts in order to conform to the current year presentation.

## Subsequent Events

Management has evaluated subsequent events through October 30, 2012 which the date the financial statements were available to be issued. There are no significant subsequent events requiring disclosure as of that date

# NOTE 2: CONTRIBUTIONS RECEIVABLE

The Organization receives unconditional promises to give from its membership. Membership contributions receivable are made annually, and are due by December 31 of the ensuing fiscal year. Beyond Impact I contributions receivable were multi-year commitments that were made in fiscal year 2008, with final installments paid in fiscal year 2011. Beyond Impact II contributions receivable are multi-year commitments that were made in fiscal year 2011 to finance investment in the Organization's quality programs and its infrastructure, including a paid leader; final installments are due in fiscal year 2013. Beyond Impact contributions receivable were discounted using a rate of 5% to reflect the present value of their estimated future cash flows.

The Organization's financial management determines an allowance for uncollectable receivables based upon such factors as past collection experience, type of contribution, and nature of fundraising activity.

Contributions receivable, net consisted of the following at June 30:

	2012	2011
Membership contributions receivable Beyond Impact II contributions receivable	\$ 226,605 123,822	\$ 148,344 200,975
Other contributions receivable  Contributions receivable, net	\$ 354,727	\$ 349,319

## NOTE 2: CONTRIBUTIONS RECEIVABLE - Continued

	2012	2011
Receivable in less than one year	\$ 369,244	\$ 156,344
Receivable in one to two years		215,627
	369,244	371,971
Less: Present value discount	-	(14,652)
Less: Allowance for uncollectible amount	(14,517)	(8,000)
Contributions receivable, net	\$ 354,727	\$ 349,319
concribations receivable, net	<del>+ 331/121</del>	\$ 310,310

Activity in the allowance for uncollectible contributions receivable for the years ended June 30, 2012 and 2011 were as follows:

	 2012	2011		
Allowance for uncollectible contributions	 _			
receivable - beginning of year	\$ 8,000	\$	9,100	
Provision for bad debt expense	13,902		4,900	
Contributions receivable written off	 (7,385)		(6,000)	
Allowance for uncollectible contributions	 _		_	
receivable - end of year	\$ 14,517	\$	8,000	

## NOTE 3: TEMPORARILY RESTRICTED NET ASSETS

During 2012 and 2011, net assets of \$685,911 and \$575,154, respectively, were released from accompanying stipulations due to actions of the Organization or though the passage of time. As of June 30, 2012 and 2011, temporarily restricted net assets consisted of unexpended contributions restricted by the donors for the following purposes:

	 2012	 2011
High Impact Grants from Women	\$ 392,605	\$ 350,344
Girls Giving Grants	2,900	300
Operations and capacity building in upcoming years	 123,822	 200,975
Total temporarily restricted net assets	\$ 519,327	\$ 551,619

### NOTE 4: GRANTS PAYABLE

Grants authorized but unpaid at year end are reported as liabilities in accordance with ASC 958. Grants are multi-year commitments and are discounted at 4% for 2012.

The following is a summary of grants authorized and payable at June 30, 2012 and 2011:

	2012	2011
To be paid in less than one year	\$ 565,150	\$ 445,500
To be paid in one to two years	145,400	189,700
Gross grants authorized but unpaid	710,550	635,200
Less: Discount on long-term grants	(5,816)	(18,884)
Grants payable, net	\$ 704,734	\$ 616,316

#### NOTE 5: CONTRIBUTED GOODS AND SERVICES

Volunteers donate significant amounts of time to administer the Organization's program services and supporting activities throughout the year, donating more than 13,000 cumulative hours of service each of the years ended June 30, 2012 and 2011. These services were not recognized as contributions in the financial statements because the recognition criteria were not met.

For the years ended June 30, 2012 and 2011, goods and services in the amount of \$6,888 and \$1,322, respectively, were contributed for the Organization's annual meeting and member materials and are included as contributions in the statements of activities for the years then ended.

## NOTE 6: CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the Organization to significant concentrations of credit risk consist of cash, certificates of deposit, and contributions receivable. The Organization maintains cash balances with high credit quality financial institutions, which, at times, may exceed federally insured limits. The Organization does not require collateral against any excess deposits. The Organization continuously monitors its financial instruments, and has not experienced any losses in such accounts. The majority of contributions are received from donors located in the Austin, Texas area. As such, the Organization's ability to generate resources via contributions and collect receivables from donors is dependent upon the economic health of the area.

#### NOTE 7: FAIR VALUE MEASUREMENTS

The Organization utilizes fair value measurements to record certain assets and to determine fair value disclosures. In accordance with FASB ASC Topic 820, "Fair Value Measurements", fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. In cases where quoted market prices are not available, fair value is based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

ASC Topic 820 establishes a three-tier fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value, as follows:

- Level 1 Quoted prices in active markets for identical assets or liabilities that the organization has the ability to access.
- Level 2 Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets, quoted prices in markets that are not active, and other inputs that are observable or can be corroborated by observable market data.
- Level 3 Significant unobservable inputs that reflect an entity's own assumptions about the assumptions that market participants would use in pricing an asset or liability.

The categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value estimate.

Following is a description of the valuation methodologies used to measure fair value.

 $Cash\ and\ equivalents\ and\ certificates\ of\ deposit:$  The carrying amount is a reasonable estimate of the fair value.

Contributions receivable: For contributions receivable that are due within one year, carrying amount is a reasonable estimate of fair value. For contributions receivable that are due in more than one year, fair value is estimated at the present value of estimated future cash flows, using a discount rate reflective of current interest rates.

Grants payable: Rates reflective of current interest rates for payables with similar terms and remaining maturities are used to estimate the fair value of these liabilities.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization believes its valuation methods are appropriate and consistent, with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.